

Production Highlights

Quarterly Production – 9M/3Q2023

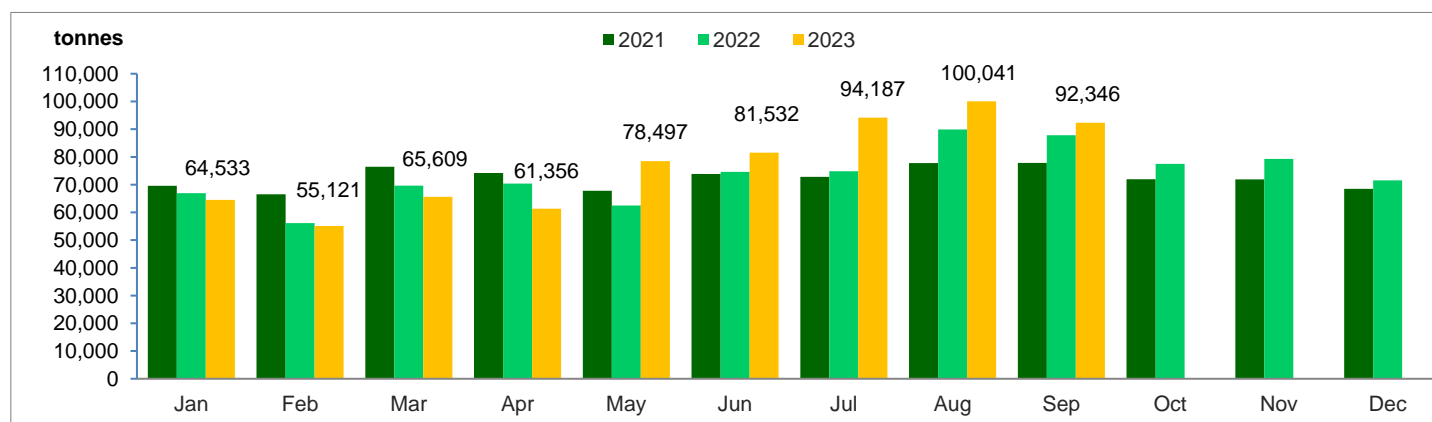
| | | 9M2023 | 9M2022 | Change | 3Q2023 | 3Q2022 | Change |
|---------------------|-------------|------------------|------------------|---------------|----------------|----------------|-------------|
| Production | | | | | | | |
| FFB harvested | (tonnes) | 2,614,417 | 2,663,164 | (1.8%) | 1,057,642 | 1,032,836 | 2.4% |
| Nucleus | | 2,234,835 | 2,282,797 | (2.1%) | 908,674 | 892,230 | 1.8% |
| Plasma | | 379,582 | 380,367 | (0.2%) | 148,968 | 140,606 | 5.9% |
| Crude Palm Oil | (tonnes) | 693,222 | 652,692 | 6.2% | 286,574 | 252,533 | 13.5% |
| Palm Kernel | (tonnes) | 150,301 | 145,952 | 3.0% | 62,067 | 56,891 | 9.1% |
| Efficiency | | | | | | | |
| FFB Yield | (tonnes/ha) | 13.4 | 13.5 | ↓ | 5.4 | 5.2 | ↑ |
| CPO Yield | (tonnes/ha) | 3.0 | 3.0 | — | 1.2 | 1.2 | — |
| CPO Extraction Rate | (%) | 22.6 | 22.4 | ↑ | 22.8 | 22.3 | ↑ |
| PK Extraction Rate | (%) | 4.9 | 5.0 | ↓ | 4.9 | 5.0 | ↓ |

Monthly Production in 2023 ('000 tonnes)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep |
|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| FFB Harvested | 258 | 218 | 256 | 232 | 287 | 306 | 353 | 367 | 337 |
| Nucleus | 219 | 187 | 219 | 196 | 244 | 261 | 302 | 317 | 290 |
| Plasma | 39 | 31 | 37 | 36 | 43 | 45 | 51 | 50 | 47 |
| CPO | 64 | 55 | 66 | 61 | 79 | 82 | 94 | 100 | 92 |
| PK | 15 | 12 | 14 | 13 | 17 | 17 | 20 | 22 | 20 |

Figures may not sum due to rounding.

CPO Production Trend



Notes:

- FFB: Fresh Fruit Bunches
- Nucleus: Plantations owned by the Group
- Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian Government
- Yields: FFB yield and CPO yield are for the reported period and not annualised